

# JASON HAMILTON

**BUSINESS RELATIONS DIRECTOR**

## CONTACT



+00 999 123 456 789



info@yourname.com



www.domainname.com



321 Main Street, Chevy Chase,

## EDUCATION

2003 - 2008

**B.A. Accounting University**

Maryland

2003 - 2008

**M.B.A. Corporate Finance University**

Scranton

## SKILLS

Business and Marketing Strategy  
Results-Generating Execution  
Resource Allocation  
Quality Control  
Client Relations  
Business Trend Identification  
Performance Management  
Fiscal Accountability  
Financial Planning and Analysis  
Operational Budgeting  
Goal Achievement  
Process Audit and Logistics  
Financial Planning and Analysis  
Operational Budgeting  
Goal Achievement

## ABOUT

An accomplished Market Strategy Executive with proven experience in identifying, analyzing and exploiting market opportunities within a variety of organizational structures and corporate development stages. Results-driven business partner and team builder with demonstrated, repeat success in developing teams and organizations. Creative and multi-disciplinary executive renowned for identifying cryptic connections among players from various environments using cross-disciplinary approaches to deliver innovative solutions. Proven leader with outstanding relationship building skills, strong communication abilities and exceptional emotional intelligence that excels in the matrix and hierarchical structures.

## WORK EXPERIENCE

September 2018 - Present

### BUSINESS RELATIONS DIRECTOR

Accountants Association of America, Middle Town, NH

Successfully grow regional accounts using customized business solutions integrating managed care, specialty distribution, and marketing, legal and sales management areas to improve service delivery.

Remain abreast of current scientific and industry knowledge to formulate strategies and implement plans creating opportunity, capitalizing on market shifts and driving market penetration.

Lead a four-stage business region with market analysis, strategy development, and fiscal goal setting.

July 2016 - August 2018

### DIRECTOR

XYZ Company, NY

Generated annual cost savings of nearly \$250,000 through the development and deployment of integrated systems software application.

Spearheaded several key projects, such as developing departmental performance metrics, devising customer relationship management systems and introducing a corporate values program.

Exceeded goal by 16% achieving top ranked business unit in Eastern region.

October 2008 - June 2016

### BUSINESS DEVELOPMENT MANAGER

Emexlex INC, NJ

Successfully developed in-house software program to produce and analyze financial statements, resulting in near zero error rate in the production of company financial statements.





Cultivated marketing strategy and identified best use of human capital resources to deliver customized client solutions.

Successfully generated the company's first sale valued at \$50,000 within six months of launch.

# JASON HAMILTON

**BUSINESS RELATIONS  
DIRECTOR**

## CONTACT

	+00 999 123 456 789
	info@yourname.com
	www.domainname.com
	321 Main Street, Chevy Chase,

## EDUCATION

2003 - 2008

**B.A. Accounting University**

Maryland

2003 - 2008

**M.B.A. Corporate  
Finance University**

Scranton

## SKILLS

Business and Marketing Strategy  
Results-Generating Execution  
Resource Allocation  
Quality Control  
Client Relations  
Business Trend Identification  
Performance Management  
Fiscal Accountability  
Financial Planning and Analysis  
Operational Budgeting  
Goal Achievement  
Process Audit and Logistics  
Financial  
Planning and Analysis  
Operational Budgeting  
Goal Achievement

## CAREER ACHIEVEMENTS

Founded accounting firm and grew revenue in 10 years to \$3,000,000.

Developed custom accounting application for use in a start-up business, reducing the number of accounting data reporting errors by 90%.

Realized new client acquisition strategies for sales team and subsequently trained workforce in new client acquisition program. Within three years, the number of active clients increased by 50%.

Restructured accounting department for a Fortune 100 company.